



Northhill Capital

Northhill Capital appoints Head of Americas Distribution

Establishes premises in New York

London; New York, 03 February 2014 – Northhill Capital [Northhill] today announces the appointment of Ravi Thakur as Head of Americas Distribution, and the establishment of Northhill's US office in New York. Northhill will provide its portfolio of specialist asset managers with access to a sophisticated US institutional sales capability overseen by Thakur, who is responsible for distribution of Northhill investment strategies to US-based institutions and consultants.

Thakur joins Northhill from Amundi Asset Management USA where he was Head of Distribution responsible for leading Amundi's distribution effort in the US since 2011. Previously, he was with BNY Mellon Asset Management where he was Head of Separately Managed Account (SMA) and Offshore Distribution for BNY Mellon/Dreyfus in New York and, prior to that, Country Manager for Mellon in Luxembourg.

Northhill is an independent, privately held asset management business established in London in 2010 whose strategy is to make long-term investments in high quality specialist asset managers. Northhill provides equity and seed capital to start-ups, early-stage managers and well-established managers entering a new phase of growth or management succession. The Northhill management team brings deep global investment industry experience and patient, long-term private capital to support highly skilled investment teams to expand their businesses and deepen client relationships.

Northhill currently owns stakes in specialist asset managers including: insurance linked securities manager Securis Investment Partners; small, mid and large cap US equity growth manager Riverbridge Partners; Asian value equity manager Ellis Munro Asset Management, and European sub-investment grade credit manager Goldbridge Capital Partners.

Jon Little, Partner, Northhill Capital LLP, said:

"Northhill has grown steadily since we founded the business in 2010. The establishment of our US office underlines our intention to provide a strong distribution platform in the Americas to further support the long-term growth and development of the asset management firms in which we invest. Ravi's proven track record over 20 years, his distribution expertise and strong client relationships within the asset management industry will make a significant contribution to our business and the implementation of our distribution strategy in the Americas."

Ravi Thakur, Head of Americas Distribution, said:

"Northhill is an exciting, highly focused business with a growing portfolio of asset managers, all with best in class investment teams and a track record of outstanding performance. I look forward to working in partnership with these managers to provide access to the US institutional market that will expand their potential client base and market presence, and to working with the Northhill management team to identify investment opportunities that fit with the profile of business in which the firm looks to invest."

Jon Little, said:

"We look for focused, style-pure investment teams with a proven track record of returns to investors, irrespective of investment style or asset class. Businesses we like have a strong identifiable culture, a collaborative investment style and substantial equity ownership in the hands of those who run the business, ensuring that management and shareholders are aligned in the decisions they make for the long-term growth of the business."

"As capital constraints and regulatory pressures continue to impact financial institutions in Europe and the US in particular, smaller asset managers with quality products but who lack distribution or access to capital will look to revise their ownership structure. We continue to consider some excellent opportunities for investment in this environment."

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About Northhill Capital

Northhill Capital, an independent, privately held asset management business, was established in London in November 2010 by Jon Little, former Vice-Chairman of BNY Mellon Asset Management, with substantial financial backing from trusts associated with the Bertarelli Family. Northhill's long-term strategy is to build a portfolio of high quality specialist asset managers. Northhill brings deep industry experience and expertise and the patient, long-term application of substantial private capital to support highly skilled investment professionals to develop their business.

Further information: www.northhill.com